

**National  
Storage Partners**  
SAVE THE DATE: NYSSA Investment Forum  
(January 8, 2025)



Nick will moderate a panel with VP of RE for PS- EXR-NSA-Cube-UHaul

Wednesday January 8th,  
583 Park Ave Event Center  
New York city

Come Network with the Biggest  
Names in the Self Storage Industry!

Don't miss this opportunity to meet with other self-storage owners, operators, and industry vendors, and professional services. This is a great opportunity for frontline team members to learn operational best practices and ask our panel of professionals questions.

[Register for the NYSSA Investment Forum!](#)

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**NYSSA INVESTMENT FORUM**

**Featured Session**

**Real Estate Acquisitions Panel: Re-Cap of 2024 + A Look Ahead to 2025**



Nick Malagisi  
SVN Commercial Realty



Will Cowan  
National Storage Affiliates



Paul Spittle  
Public Storage



Zach Dickens  
Extra Space Storage



Daniel Ruble  
CubeSmart



Matt Braccia  
U-Haul

Please make note that Nick has ended his SVN affiliation and will begin to operate under "Storage Realty Advisors" and become a Founding Member of National Storage Advisors. While Nick's email address has changed, his phone numbers remain same



**PROGRAM**

**8-9 a.m. Vendor Setup**

**9-10 a.m. Registration/ Network w/ Vendors**

**10-10:15 a.m. Welcome,**  
Recognition of Sponsors Program Chairs – Nick Malagisi & Rona Siegel NYSSA Chairman – Adam Steckler

**10:15-11 a.m. Institutional Investor Panel**  
Tom Sherlock, Moderator; Matt Janes, DWS (RREEF); JP Stetteland, BlueVista; Doug Gurr, Heitman; Scott Glassberg, TPG Angelo Gordon

**11-11:45 a.m. Capital**  
Markets: Alternative/Oppportunistic Financing Eric Snyder, Moderator; Jason Robinson, Extra Space Storage; Alex Burnam, Storage-Mart; Irena Edwards, Public Storage; Brian Cohen, Andover Properties

**11:45 a.m.-12:15 p.m.**  
Market Update: A Broad View of the US Market and a Focus on Self Storage in Metro NYC  
Alex Burnam, Storage-Mart

**12:15-1:15 p.m. Lunch and Networking with Vendors**

**1:15-1:45 p.m. Keynote:**  
Moody's Analytics Outlook on the Economy & Commercial RE Dr. Ermengarde Jabir, Moody's Analytics

**1:45-2:30pm Data Edge:**  
Enhancing Self Storage Investment Decisions Ben Hall, Westport Properties, Moderator; Tyson Huebner, Yardi Matrix; Dan Quan, Moody's; James McLean, Radius

**2:30 -3:15pm Real Estate Acquisitions Panel:**  
Re-Cap of 2024 + A Look Ahead to 2025 Nick Malagisi, Moderator; Paul Spittle, Public Storage; Zach Dickens, Extra Space Storage; Dan Ruble, CubeSmart; Matt Braccia, U-Haul; Will Cowan, NSA

**3:15-4:30pm Reception and Networking with Vendors**

**New Listings**

**Sponsors to Date**

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